

# Canadian General Investments, Limited

Canadian General Investments, Limited (CGI or the Company) is domiciled in Canada and incorporated under the laws of Ontario, Canada. CGI is a closed-end equity fund focussed on medium- to long-term investments in primarily Canadian corporations. The Company's common shares are publicly listed and trade on the Toronto Stock Exchange and the London Stock Exchange (symbol CGI).

#### PORTFOLIO ANALYSIS

## **Top 10 Holdings**

|                                  | Sector                  | % of Portfolio |
|----------------------------------|-------------------------|----------------|
| Shopify Inc.                     | Information Technology  | 9.2%           |
| Franco-Nevada Corporation        | Materials               | 6.2%           |
| Amazon.com, Inc.                 | Consumer Discretionary  | 4.6%           |
| NVIDIA Corporation               | Information Technology  | 4.2%           |
| Canadian Pacific Railway Limited | Industrials             | 4.2%           |
| Mastercard Incorporated          | Information Technology  | 3.8%           |
| Cash                             | Cash & Cash Equivalents | 3.4%           |
| Apple Inc.                       | Information Technology  | 2.7%           |
| The Descartes Systems Group Inc. | Information Technology  | 2.7%           |
| WSP Global Inc.                  | Industrials             | 2.5%           |
|                                  |                         | 43.5%          |

#### Relative Performance - 5 Years - Total Return, with dividends reinvested



# Long-Term Results - Total Return (as at December 31, 2019)



## **FUND DETAILS**

## **Investment Objective**

It strives, through prudent security selection, timely recognition of capital gains/losses and appropriate income generating instruments, to provide better than average returns to investors.

| Portfolio Manager  | D. Greg Eckel               |
|--------------------|-----------------------------|
|                    | Morgan Meighen & Associates |
| Board of Directors | James F. Billett            |
|                    | Marcia Lewis Brown          |

Jonathan A. Morgan Vanessa L. Morgan R. Neil Raymond Michael A. Smedley

A. Michelle Lally

Year End December 31
Inception 1930
TSX and LSE Symbol CGI
ISIN CA1358251074
Benchmark S&P/TSX Composite Index
Dividend Payable Quarterly (Mar, Jun, Sep, Dec)
U.K. Sponsoring Broker Shore Capital

**Company Statistics** as at April 30, 2020 **Net Assets** CAD \$691,880,259 Voting Shares in Issue 20,861,141 Free Float 9,906,872 Share Price \$23.00 Net Asset Value \$33.17 Discount 30.7% Average 12 Month Discount 30.6% Dividend per Annum \$0.81 Current Yield - 12 month trailing 3.5% Gearing/Leverage 20.2% **Unrealized Gains** CAD \$383,986,885 CAD/GBP Exchange Rate 0.5704 Management Fee 1.0%

| FUND PERFORMANCE              |          |          |          |          |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Performance*                  | 1 Month  | 3 Months | 1 Year   | 3 Years  | 5 Years  | 10 years |          |          |          |          |
| Share Price                   | 17.9%    | -12.1%   | -6.8%    | 7.1%     | 6.3%     | 6.9%     |          |          |          |          |
| NAV                           | 21.1%    | -12.3%   | -7.8%    | 6.7%     | 6.1%     | 7.9%     |          |          |          |          |
| S&P/TSX Composite Index       | 10.8%    | -13.9%   | -7.9%    | 1.3%     | 2.5%     | 5.0%     |          |          |          |          |
| Rolling 12 Month Performance* | Apr 2020 | Apr 2019 | Apr 2018 | Apr 2017 | Apr 2016 | Apr 2015 | Apr 2014 | Apr 2013 | Apr 2012 | Apr 2011 |
| Share Price                   | -6.8%    | 13.1%    | 16.7%    | 21.6%    | -9.0%    | 15.3%    | 20.2%    | 2.8%     | -11.1%   | 12.8%    |
| NAV                           | -7.8%    | 12.1%    | 17.5%    | 21.8%    | -9.0%    | 6.7%     | 23.1%    | 4.3%     | -5.0%    | 22.3%    |
| S&P/TSX Composite Index       | -7.9%    | 9.6%     | 3.1%     | 14.9%    | -5.4%    | 6.9%     | 21.3%    | 4.5%     | -9.4%    | 17.2%    |

<sup>\*</sup> Total Return, with dividends reinvested.

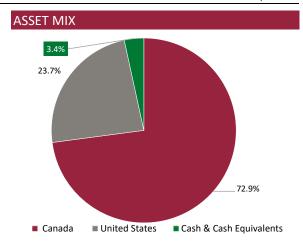


# Canadian General Investments, Limited

100.0%

100.0%

|                         |       |           | Over/Under |
|-------------------------|-------|-----------|------------|
| Sector                  | Fund  | Benchmark | Weight     |
| Information Technology  | 28.7% | 8.1%      | 20.6%      |
| Industrials             | 17.5% | 11.7%     | 5.8%       |
| Consumer Discretionary  | 14.9% | 3.7%      | 11.2%      |
| Materials               | 13.4% | 14.1%     | -0.7%      |
| Financials              | 8.3%  | 29.2%     | -20.9%     |
| Energy                  | 6.1%  | 13.5%     | -7.4%      |
| Cash & Cash Equivalents | 3.4%  | 0.0%      | 3.4%       |
| Communication Services  | 2.8%  | 5.8%      | -3.0%      |
| Real Estate             | 2.8%  | 3.1%      | -0.3%      |
| Health Care             | 1.4%  | 1.0%      | 0.4%       |
| Utilities               | 0.7%  | 5.3%      | -4.6%      |
| Consumer Staples        | 0.0%  | 4.3%      | -4.3%      |





#### SHAREHOLDER TAXATION

- Qualified investment in RRSP, RRIF, DPSP, RESP, TFSA and RDSP, and eligible for ISAs in the U.K.
- $^{\circ}$  The Company is able to pay regular taxable dividends and capital gains dividends
- $\circ$  All taxable dividends paid to common and preference shareholders are designated as eligible dividends

# MANAGEMENT EXPENSE RATIO



#### DIVIDEND REINVESTMENT & SHAREHOLDER PURCHASE PLANS

 As well as with reinvested dividends, shareholders may purchase additional shares for cash (minimum \$100 – maximum \$5,000) every quarter. Shares are purchased on the open market, with participants paying the average cost while the Company pays all administrative charges, including commissions.

Note: U.S. shareholders only eligible for the dividend reinvestment segment of the plan.

## COMMENTARY AND OUTLOOK

The Covid-19 pandemic has turned the world upside-down. Our first and foremost thoughts remain on the efforts and initiatives to combat this elusive, powerful and invisible disease that has been indiscriminate in its choice of targets. Many parts of the world have come to a standstill and self-isolation initiatives have become commonplace. Healthcare systems are getting pushed to the brink and medical supplies are becoming scarce. The number of infections and deaths keep rising at exponential rates but some leveling off in certain countries provides hope that containment is a possibility. It has been described as this generation's world war.

Markets factor in what they know and it is the unknown which causes change. This is the ultimate problem. Covid-19 is entirely new and lacking the background information or much case study for analysts of any stripe to develop models of behavior or functionality. Projections are intuitive and are in constant flux.

As the spread of the virus took hold and then accelerated, central banks and most governments around the world eventually took action in the form of monetary policy and fiscal packages. Their collective response was an attempt to stabilize the situation, maintain a sense of order and to bridge some time between the shutdown scenario and its indeterminable reopening. The initiatives have provided an initial sense of relief but it remains an experiment in real-time with no tangible proof of concept.

The pandemic has touched almost everything, including markets, and its effect has been quick and decisive. As for equity markets, they experienced the fastest 30% sell-off ever, exceeding the pace of declines during the Great Depression by a wide margin. Along with the speed and depth of the drop, volatility has also risen to new heights. The VIX, a standard measurement unit used for volatility, peaked around 85, an extraordinary level considering it had been in the 10 to 20 range in prior months. In addition, there has been virtually no visibility as to market direction. Daily reversal return patterns in the high single-digits to low double-digits have become commonplace. Rare trading halts and both up-limits and down-limits have often been triggered. It is apparent that an epic level of confusion exists in the marketolace.

At April 30, 2020, CGI is outperforming its benchmark with a year-to-date NAV return, with dividends reinvested, of -9.8% compared to the S&P/TSX total return of -12.4%. The returns and differentials have fluctuated greatly and the year-to-date results are quite an achievement considering the leveraging factor in a down market and the volatility experienced in equity returns.

In this uncertain environment, CGI will maintain adherence to its long held and battle-tested principles that suggest a long term approach applied consistently to a properly constructed, diversified portfolio of quality investments is the winning strategy. We do not intend to stray from those fundamentals. The Manager will maintain its consistent, steady, long-term approach of holding diversified and appropriate investments for the Company's shareholders while pursuing selective new opportunities. This constant has delivered a very good historical track record and will be instrumental in the pursuit of further success in building shareholder value well into the future.

Nothing in this document should be construed as a recommendation or solicitation to buy or sell any financial product or investment. Canadian General Investments, Limited has not considered the suitability of this investment against your individual needs and risk tolerance. You should consult with your investment advisor to determine if investing in this product is right for you. This fact sheet is based in part upon information obtained from sources believed to be reliable but not guaranteed to be accurate. Stated returns for periods greater than one year are compound average annual rates of return. Please note the value of an investment and the income from it may go up or down, and you may not receive back the amount originally invested. Past performance is no assurance or indicator of future returns.