## GENERALING CANADIAN General Investments, Limited

Monthly Factsheet

Canadian General Investments, Limited (CGI or the Company) is domiciled in Canada and incorporated under the laws of Ontario, Canada. CGI is a closed-end equity fund focussed on medium- to long-term investments in primarily Canadian corporations. The Company's common shares are publicly listed and trade on the Toronto Stock Exchange and the London Stock Exchange (symbol CGI).

## PORTFOLIO ANALYSIS

## **Top 10 Holdings**

CGI

	Sector	% of Portfolio
Shopify Inc.	Information Technology	8.4%
Franco-Nevada Corporation	Materials	6.1%
Amazon.com, Inc.	Consumer Discretionary	4.4%
Canadian Pacific Railway Limited	Industrials	4.1%
NVIDIA Corporation	Information Technology	4.1%
Cash	Cash & Cash Equivalents	3.7%
Mastercard Incorporated	Information Technology	3.4%
The Descartes Systems Group Inc.	Information Technology	2.9%
Apple Inc.	Information Technology	2.9%
Royal Bank of Canada	Financials	2.2%
		42.2%

## Relative Performance - 5 Years - Total Return, with dividends reinvested



## Long-Term Results - Total Return (as at December 31, 2019)



## FUND PERFORMANCE

## FUND DETAILS

### **Investment Objective**

It strives, through prudent security selection, timely recognition of capital gains/losses and appropriate income generating instruments, to provide better than average returns to investors.

Portfolio Manager	D. Greg Eckel
	Morgan Meighen & Associates
Board of Directors	James F. Billett
	Marcia Lewis Brown
	A. Michelle Lally
	Jonathan A. Morgan
	Vanessa L. Morgan
	R. Neil Raymond
	Michael A. Smedley
/ear End	December 31
Inception	1930
TSX and LSE Symbol	CGI
SIN	CA1358251074
Benchmark	S&P/TSX Composite Index
Dividend Payable	Quarterly (Mar, Jun, Sep, Dec)
U.K. Sponsoring Broker	Shore Capital

Company Statistics	as at July 31, 2020
Net Assets	CAD \$846,960,261
Voting Shares in Issue	20,861,141
Free Float	9,906,872
Share Price	\$27.14
Net Asset Value	\$40.60
Discount	33.2%
Average 12 Month Discount	31.0%
Dividend per Annum	\$0.82
Current Yield - 12 month trailing	3.0%
Gearing/Leverage	17.1%
Unrealized Gains	CAD \$505,956,396
CAD/GBP Exchange Rate	0.5691
Management Fee	1.0%

Performance*	1 Month	3 Months	1 Year	3 Years	5 Years	10 years				
Share Price	4.8%	19.0%	12.9%	12.3%	10.5%	10.7%				
NAV	7.4%	23.1%	13.7%	14.1%	11.4%	11.1%				
S&P/TSX Composite Index	4.5%	10.3%	1.9%	5.5%	5.4%	6.4%				
Rolling 12 Month Performance*	Jul 2020	Jul 2019	Jul 2018	Jul 2017	Jul 2016	Jul 2015	Jul 2014	Jul 2013	Jul 2012	Jul 2011
Share Price	12.9%	2.8%	22.0%	20.9%	-3.9%	4.4%	38.4%	4.5%	-8.4%	21.0%
NAV	13.7%	4.7%	24.7%	16.2%	-0.4%	-1.9%	31.8%	9.7%	-2.5%	21.1%
S&P/TSX Composite Index	1.9%	3.0%	11.7%	6.8%	4.0%	-2.9%	26.5%	10.5%	-7.2%	13.4%

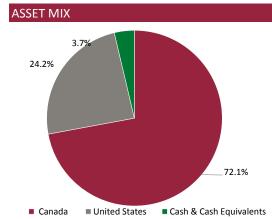
\* Total Return, with dividends reinvested.

Benchmark of S&P/TSX Composite Index: This is an index of the equity prices of the largest companies listed on the Toronto Stock Exchange (TSX) and is comprised of about 70% of market capitalization for all Canadian-based companies listed on the TSX. Index returns cited are on a total return basis (including reinvestment of distributions).

# Conadian General Investments, Limited

## SECTOR ALLOCATION

			Over/Under
Sector	Fund	Benchmark	Weight
Information Technology	28.8%	10.5%	18.3%
Industrials	19.0%	11.6%	7.4%
Consumer Discretionary	14.4%	3.4%	11.0%
Materials	14.1%	15.9%	-1.8%
Financials	7.9%	27.7%	-19.8%
Energy	5.2%	12.0%	-6.8%
Cash & Cash Equivalents	3.7%	0.0%	3.7%
Real Estate	2.8%	3.1%	-0.3%
Communication Services	2.3%	5.3%	-3.0%
Health Care	1.1%	1.0%	0.1%
Utilities	0.7%	5.1%	-4.4%
Consumer Staples	0.0%	4.3%	-4.3%
	100.0%	100.0%	



## **DIVIDEND HISTORY**



### SHAREHOLDER TAXATION

 $\circ$  Qualified investment in RRSP, RRIF, DPSP, RESP, TFSA and RDSP, and eligible for ISAs in the U.K.

 $\circ$  The Company is able to pay regular taxable dividends and capital gains dividends

 All taxable dividends paid to common and preference shareholders are designated as eligible dividends

## MANAGEMENT EXPENSE RATIO



## DIVIDEND REINVESTMENT & SHAREHOLDER PURCHASE PLANS

 As well as with reinvested dividends, shareholders may purchase additional shares for cash (minimum \$100 – maximum \$5,000) every quarter. Shares are purchased on the open market, with participants paying the average cost while the Company pays all administrative charges, including commissions.

Note: U.S. shareholders only eligible for the dividend reinvestment segment of the plan.

## COMMENTARY AND OUTLOOK

The world has changed. Suddenly "pandemic", a word used infrequently before, has become commonplace and imbedded into normal daily conversations of everyone's lives. Not surprisingly, COVID-19 has been the dominant influence for the world in the first half of 2020. Quarantines and lockdowns were used as a somewhat crude, but effective, first and only defense and became commonplace. Global economic activity ground to a halt under these conditions and it was impossible to determine if or when these countermeasures would succeed, let alone quantify recovery probabilities.

Equity markets plummeted as COVID-19 spread and deepened its coverage. As the situation worsened and reality set in, investors began selling. This trend accelerated through February and March and most major global indices dropped 30% or more. Even with a positive start earlier in the year, the Canadian S&P/TSX Composite Index (S&P/TSX) fell victim to the onslaught and had dropped in excess of 34% by late March.

As the spread of the virus took hold and then accelerated, central banks and most governments around the world eventually took action in the form of monetary policy and fiscal packages. Their collective response was an attempt to stabilize the situation, maintain a sense of order and to bridge some time between the shutdown scenario and its indeterminable reopening. The initiatives have provided an initial sense of relief, but it remains an experiment in real-time with no tangible proof of concept.

The pandemic has touched almost everything, including markets, and its effect was quick and decisive. As for equity markets, they experienced the fastest 30% sell-off ever, exceeding the pace of declines during the Great Depression by a wide margin. Along with the speed and depth of the drop, volatility rose to new heights. The VIX, a standard measurement unit used for volatility, peaked around 85, an extraordinary level considering it had been in the 10 to 20 range in prior months. In addition, there has been virtually no visibility as to market direction. Daily reversal return patterns in the high single-digits to low double-digits became commonplace. Rare trading halts and both up-limits and down-limits were often triggered. It was apparent that an epic level of confusion existed in the marketplace.

At July 31, 2020, CGI is outperforming its benchmark with a year-to-date NAV return, with dividends reinvested, of 11.1% compared to the S&P/TSX total return of -3.3%. The returns and differentials have fluctuated greatly and the year-to-date results are quite an achievement considering the leveraging factor in a down market and the volatility experienced in equity returns.

During these uncertain times, the Manager will maintain adherence to its long held and battle-tested principles that suggest a long term approach applied consistently to a properly constructed, diversified portfolio of quality investments while pursuing new opportunities, is the winning strategy. We do not intend to stray from those fundamentals. This constant has delivered a very good historical track record and will be instrumental in the pursuit of further success in building shareholder value well into the future.

Nothing in this document should be construed as a recommendation or solicitation to buy or sell any financial product or investment. Canadian General Investments, Limited has not considered the suitability of this investment against your individual needs and risk tolerance. You should consult with your investment advisor to determine if investing in this product is right for you. This fact sheet is based in part upon information obtained from sources believed to be reliable but not guaranteed to be accurate. Stated returns for periods greater than one year are compound average annual rates of return. Please note the value of an investment and the income from it may go up or down, and you may not receive back the amount originally invested. Past performance is no assurance or indicator of future returns.

July 2020

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