

# GENERAL INVESTMENTS. Canadian General Investments, Limited

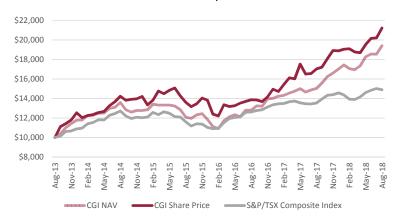
Canadian General Investments, Limited (CGI or the Company) is domiciled in Canada and incorporated under the laws of Ontario, Canada. CGI is a closed-end equity fund focussed on medium- to long-term investments in Canadian corporations. The Company's common shares are publicly listed and trade on the Toronto Stock Exchange and the London Stock Exchange (symbol CGI).

#### PORTFOLIO ANALYSIS

#### **Top 10 Holdings**

	Sector	% of Portfolio
NVIDIA Corporation	Information Technology	5.3%
Amazon.com, Inc.	Consumer Discretionary	5.0%
Dollarama Inc.	Consumer Discretionary	3.8%
Shopify Inc.	Information Technology	3.8%
Canada Goose Holdings Inc.	Consumer Discretionary	3.5%
Canadian Pacific Railway Limited	Industrials	3.4%
Air Canada	Industrials	3.3%
Canopy Growth Corporation	Health Care	3.2%
Mastercard Incorporated, A	Information Technology	3.2%
First Quantum Minerals Ltd.	Materials	3.2%
		37.7%

#### Relative Performance - 5 Years - Total Return, with dividends reinvested



#### Long-Term Results - Total Return (as at December 31, 2017)



## **FUND DETAILS**

#### **Investment Objective**

It strives, through prudent security selection, timely recognition of capital gains/losses and appropriate income generating instruments, to provide better than average returns to investors.

Portfolio Manager	D. Greg Eckel Morgan Meighen & Associates
Board of Directors	James F. Billett A. Michelle Lally Jonathan A. Morgan Vanessa L. Morgan
	R. Neil Raymond
	Michael A. Smedley Richard O'C. Whittall

Year End	December 31
Inception	1930
TSX and LSE Symbol	CGI
ISIN	CA1358251074
Benchmark	S&P/TSX Composite Index
Dividend Payable	Quarterly (Mar, Jun, Sep, Dec) & potential year-end special
U.K. Sponsoring Broker	Stockdale Securities Limited

Company Statistics	as at August 31, 2018
Net Assets	CAD \$775,955,217
Voting Shares in Issue	20,861,141
Free Float	9,906,872
Share Price	\$26.06
Net Asset Value	\$37.20
Discount	29.9%
Average 12 Month Discount	29.3%
Dividend per Annum	\$0.79
Current Yield - 12 month trailing	3.0%
Gearing/Leverage	16.2%
Unrealized Gains	CAD \$504,705,365
CAD/GBP Exchange Rate	0.5897

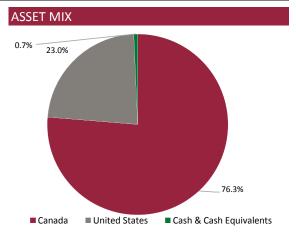
#### **FUND PERFORMANCE** Performance\* 1 Month 3 Months 1 Year 3 Years 5 Years 10 years **Share Price** 5.0% 8.7% 24.6% 16.0% 16.2% 7.0% NAV 4.7% 6.2% 29.2% 17.1% 14.2% 7.0% S&P/TSX Composite Index -0.8% 2.0% 10.1% 8.7% 8.3% 4.7% Rolling 12 Month Performance\* Aug 2018 Aug 2017 Aug 2016 Aug 2015 Aug 2014 Aug 2013 Aug 2012 Aug 2011 Aug 2010 Aug 2009 Share Price 24.6% 22.8% 12.9% 21.1% 2.0% -4.4% 42.4% 4.1% -2.1% -33.3% NAV 29.2% 17.3% 6.0% -11.0% 35.9% 9.2% 2.5% 14.9% 20.2% -34.4% S&P/TSX Composite Index 10.1% 7.2% 12.7% -18.2%

<sup>\*</sup> Total Return, with dividends reinvested.



# **Canadian General Investments, Limited**

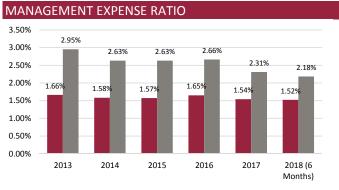
Sector	Fund	Benchmark	Over/Under Weight
Information Technology	19.8%	4.0%	15.8%
Consumer Discretionary	18.6%	5.5%	13.1%
Materials	17.9%	10.2%	7.7%
Industrials	14.0%	10.5%	3.5%
Financials	10.3%	34.1%	-23.8%
Energy	9.5%	19.3%	-9.8%
Health Care	4.5%	1.7%	2.8%
Telecommunication Services	3.0%	4.5%	-1.5%
Real Estate	1.1%	3.0%	-1.9%
Cash & Cash Equivalents	0.7%	0.0%	0.7%
Utilities	0.6%	3.8%	-3.2%
Consumer Staples	0.0%	3.4%	-3.4%
	100.0%	100.0%	







- Qualified investment in RRSP, RRIF, DPSP, RESP, TFSA and RDSP, and eligible for ISAs in the U.K.
- The Company is able to pay regular taxable dividends and capital gains
- All taxable dividends paid to common and preference shareholders are designated as eligible dividends



■ MER excl. leverage costs ■ MER incl. leverage costs

#### **DIVIDEND REINVESTMENT & SHAREHOLDER PURCHASE PLANS**

 As well as with reinvested dividends, shareholders may purchase additional shares for cash (minimum \$100 – maximum \$5,000) every quarter. Shares are purchased on the open market, with participants paying the average cost while the Company pays all administrative charges, including commissions.

Note: U.S. shareholders only eligible for the dividend reinvestment segment of the plan.

### COMMENTARY AND OUTLOOK

The Canadian equity market was in somewhat of a "holding pattern" for most of 2017 until a late rally in the final four months pulled it out of the doldrums. Unfortunately the enthusiasm of late last year has wavered and the markets in general have now found themselves stuck into a similar holding pattern so far this year. In comparison, and although having posted decent returns in 2017, the Canadian market returns of 2017 contrasted with other members in its major world equity indices peer group most of which steadily continued to make much greater positive advances and added to their good returns of 2016. This may have caused global investors who trade in the short term to lose some interest in the Canadian markets but provides a compelling and timely opportunity for an investment in Canadian General Investments, Limited (CGI) as an attractive proxy for the Canadian market for both domestic and global investors with medium to longer-term time horizons.

Canadian markets appear held back while awaiting further developments on a number of issues before upwards momentum is likely able to resume. Many concerns remain outstanding. the most important of which currently relate to a number of President Trump's trade policy initiatives. Foremost is the ongoing renegotiation of NAFTA, a process that has been made more difficult with a stated objective by the US to "win" back and elevate protectionism of some of its industries. As Canada and the U.S. are each other's largest export markets with longstanding processes and integration, policy changes can be quite meaningful and influential on economic prospects for both sides of the border. And recently, the US has taken on a bigger and more formidable trade opponent in China. This could have far reaching implications on the global level particularly if trade frictions escalate and affect the overall economic activity. Resolution to many of these outstanding issues will likely take time to finalize and, in the interim, the uncertainty holds all markets hostage. In consideration of these factors, CGI's investment strategy has been to remain patient while awaiting clarification and, as a result, trading activity is being kept to a minimum. Despite this slow start to the year in the overall market, CGI has performed relatively well posting a 14.1% NAV return which is far ahead of the S&P/TSX benchmark total return of 2.3% at August 31, 2018.

Individuality came to the fore in 2017 and performance results, to a great degree, hinged on making good choices in selective stocks. There was a wide diversity of stock returns and this provided an opportunity for CGI to benefit from the Manager's bottom-up selection process and the portfolio's diversification mandate. The Manager was able to capture this opportunity last year and CGI's shareholders benefitted from a sizable uplift in value. We are currently experiencing a similar environment in 2018 but, once again, are showing some success on the individual selection level as we attempt to build on previous gains.

There seems to be an overly negative bias built into the outlook for the Canadian equity market in comparison to other globally developed markets. If current issues can be resolved in a reasonable fashion, their alleviation has the potential to greatly improve return potential going forward. Fortunately, even if the market remains hesitant, last year's and the year-to-date performance numbers have shown that CGI has the ability to outperform in spite of subdued conditions and should continue to succeed in its mandate to provide long-term superior returns to its shareholders.

Nothing in this document should be construed as a recommendation or solicitation to buy or sell any financial product or investment. Canadian General Investments, Limited has not considered the suitability of this investment against your individual needs and risk tolerance. You should consult with your investment advisor to determine if investing in this product is right for you. This fact sheet is based in part upon information obtained from sources believed to be reliable but not guaranteed to be accurate. Stated returns for periods greater than one year are compound average annual rates of return. Please note the value of an investment and the incompound average annual rates of return. from it may go up or down, and you may not receive back the amount originally invested. Past performance is no assurance or indicator of future returns.